

**FACE TO FACE**

## Gmmco's Workshops Ensure Truly Modern And Cutting-Edge Services To Customers



Established in 1967, Gmmco Limited is a part of the CK Birla Group which has a legacy that dates back to the 19th Century. Under the able chairmanship of Mr CK Birla, the CK Birla Group today is a diversified industrial conglomerate with diverse interests in several business sectors, spanning 5 continents, with group revenues of US \$2 Billion, and over 25,000 Employees. The Group's manufacturing and service footprint spreads across India.

Gmmco Limited has been engaged in the sale and support of construction and mining equipment as well as engine power systems for over forty five years. Gmmco has a wide range of product offerings to meet the needs of customers in all sectors of the infrastructure and mining industry today with over 90 branches spread across India.

With over 25 years of association with Caterpillar, the world leader in Construction & Mining Machines and Power Systems, Gmmco is well placed to take full advantage of the opportunities available in the construction, infrastructure and mining industry in India and become the market leader. **Mr. Suseendran.S.S, Head - Product Management (MBG), Gmmco Ltd.** in an interaction with CE&CR guides through the unique capabilities of the company that makes it a leading player in Mining and Construction Equipment Industry.

*CE&CR: Tell us about your product support and engineering capabilities*

**S.S.:** Gmmco maintains state-of-the-art workshop and repair facilities across the country. Of these, the Nagpur workshop is one of the very few in the Asia-Pacific region to be accredited with the 5 star contamination control certification by Caterpillar. This Certification is awarded by Caterpillar after a rigorous audit to assess the levels of contamination in the workshop and the processes which are adopted to control the same. Gmmco also has 4 star certified workshop in Chennai and a state-of-the-art SOS lab in Nagpur.

**SOS:** Analyses Oil, Coolant Level, Fuel Contamination, Filter debris for determining component wear which is critical for Condition Monitoring of the equipment which avoids unscheduled break down of machines and results in increased productivity lower operating cost and commends higher resale value.

Gmmco's workshops ensure truly modern and cutting-edge services to customers in any maintenance tasks - be it in repair, rebuild or rehabilitation. Gmmco's Machine Rebuild Centre at Nagpur is one of the best in Asia Pacific Region. It is equipped to carry out bumper-to-bumper repairs of any type of machines as per Caterpillar procedures. And with Contamination Control

## EARTHMOVING & ROAD EQUIPMENT



standards in place, it ensures best-in-class quality and value for money for its valuable customers.

### *CE&CR: Tell us about Gmmco Learning Center*

*S.S.:* At Gmmco we offer Training for Customers' Operators. Gmmco's state-of-the-art 4-Star Learning Center at its Chennai facility ensures world-class training with the latest tools in the business. The Center includes 4 spacious class rooms, a unique lab facility for Applied Failure Analysis (AFA), a multimedia lab, machine simulators, exclusive bays with adequate training aids for each system, viz., Engine, Electrical & Electronics, Hydraulics, and Power train, and Machines and Engines for on-iron training.



At, Gmmco, we have our CDI operators trained by Caterpillar experts, who are well trained in operations and maintenance of various CAT machines. We are regularly conducting on site trainings for all customer operators, to enhance their operation and maintenance knowledge and skill level in different CAT machines. This helps to operators for optimum utilisation of various features of the machine.

We are also providing Technical and MAPS training for customer operation and maintenance staff on maintenance and troubleshooting aspects. MAPS training, helps customer to understand the application and use the right machine for right application. These trainings help customer to get optimum performance, productivity, lesser down time and reduce operating cost of the machines.

### *CE&CR: Gmmco Sells And Supports Cat 320D. Could you please brief us on the features of this machine?*

The new Cat® D-Series medium size hydraulic excavators Cat 320D, offer customers increased reliability, versatility, performance, and comfort, combined with lower owning and operating costs.

**With Standard Mode or Economy Mode operation, the 320D offers fuel efficiency in Economy Mode or alternatively, high productivity in Standard Mode.**

The Cat® 320D is a 21.5 tonne excavator that is well suited for construction applications, such as utility works, urban construction, demolition, water and sewage works, hiring and rental markets. It stands as one of the most versatile machines in the market. With Standard Mode or Economy Mode operation, the 320D offers fuel efficiency in Economy Mode or alternatively, high productivity in Standard Mode.

The Cat® 320D Hydraulic Excavators, with an operating weight of 21.5 tonne, are designed to handle even the most rugged operating conditions, while providing long life and value to customers. The model has an extensive selection of work tools to optimize machine performance. Its powerful engine and easier operation lead to increased productivity and lower operating costs. The model is now manufactured in India - at Caterpillar's Thiruvallur factory.



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### Key Features Of Cat 320D

#### Advanced Technology

"state-of-the-art" latest World-class machine with Product Link and Vision Link

#### Operator Comfort

- ❖ Ergonomic design
- ❖ Highest Operator Efficiency
- ❖ Best all round visibility

#### Built To Last

- ❖ HD Boom & Stick
- ❖ High strength structures
- ❖ Robust Undercarriage

#### Safety

- ❖ Ground level battery disconnect
- ❖ Anti-slip platforms
- ❖ Firewall separation between Engine & Hydraulics

#### Unmatched Productivity

- ❖ Perfectly matched, Cat designed components
- ❖ Flexible Bucket options (0.9 to 1.14 Cu.m)

#### Lowest Lifecycle Cost

- ❖ Extended service intervals,
- ❖ Sealed and grease lubricated HD track & carrier rollers
- ❖ Highest resale value: 30% more

#### Responsive Hydraulics:

- ❖ Powerful Cross Sensing Hydraulics System
- ❖ Faster cycle times with Boom & Stick regeneration circuit

#### Ease of Service

- ❖ Ground level access
- ❖ SOS & Pressure Ports
- ❖ Maintenance Free

For further details visit [www.gmmco.in](http://www.gmmco.in) or write to [geolson@gommcoindia.com](mailto:geolson@gommcoindia.com)